Capital Canyon Club Membership

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Aug 23, 2018 to diane@prescottpicklelady.com

Hi Diane,

Thanks again for your call yesterday. I'm pleased to attach our Membership Offerings for your review and to forward along to your clients who are searching for properties in Prescott. Please know that our prices may change at the beginning of the year, so updated information should be requested at that time.

Concerning our golf memberships, your review of the attached information will reveal that our Frontier Membership is attainable with a one-time non-refundable fee of \$5,000 (\$2,500 through October) along with monthly dues in the sum of \$640 and include unlimited use of carts, along with a complimentary locker and bag storage.

All of our memberships provide unlimited use for couples living in the same household, including children under the age of 23. We also have some additional promotions we are offering toward all of our golf memberships this summer.

Please note that the Frontier, Prospector and Founders memberships all *include unlimited use of carts at no additional charge*.

The **Founders** and **Prospector** Memberships provide a long-term membership option with *no monthly dues involved*.

As you can see, there are actually additional benefits available under the Founders and Prospector Memberships which are not included in the Maverick or Frontier Memberships. Please pay close attention to the separate attachment concerning our Discovery Golf Membership which is a 90-day Trial all-inclusive Golf Membership. If golf is your game, this is a great way to discover all that we have to offer at Capital Canyon Club.

At the conclusion of the Discovery Membership, the \$2,500 previously paid will apply to the initiation fee of your golf membership of choice. Further, all of our golf memberships provide our golf members Troon Privé privileges which means access to all Troon managed private clubs around the world for discounted fees of either \$55 (peak season) or \$35 (non-peak). Golf members may play any or all of those courses up to 6 times per year per facility. For additional information, please visit www.troonprive.com.

In the event a social membership is of more interest, please review the information which is detailed in The 1864 Membership. The \$1,500 initial fee requirement is a one-time non-refundable fee. The monthly dues of \$110 provide those in a household (two adults and any children under the age of 23) full use of our clubhouse facilities, fitness center, seasonal outdoor pool and hot tub, and access to all of our social events. Each person have access to seven rounds of golf per year which may be played for a fee of \$60 during peak season (carts included).

The food & beverage minimum for all of our memberships is an Annual program, so the requirement may be fulfilled by simply spending \$1,200 in food and/or beverage throughout a calendar year, so it's not necessarily \$100 per month. If you join mid-year, that sum would be pro-rated through December. Please be aware that no food & beverage minimum is required during the Discovery Membership.

I would be happy to give you and your clients a tour of our clubhouse and provide more detailed information about the club when it is convenient. Of course, for golfers, a playing tour of our course is a must.

Let me know how I may assist you and your clients when the time presents itself!

Rusan Schulz • Membership Director • Capital Canyon Club 928.350.3155 • <u>rschulz@capitalcanyonclub.com</u> Managed by Troon Privé • Private Clubs of Distinction

Capital Canyon Club

Prescott's Premier Golf & Social Club Won't you Join Us?

Discovery Membership



The *Discovery Membership* is a 90-day "trial" membership available to single or family members.

Here's the scoop. Pay the fee of **\$2,500** and become a member of this premier private golf club for 90 days. During this timeframe, benefits include:

- Unlimited use of Club Golf Course
- Unlimited Cart Usage
- Complimentary (1) Bag Storage
- Access to Club Fitness Center & Swimming Pool
- Global Troon Privé Golf Privileges

- Unlimited use of Club Practice Facilities
- 7 Day Advance Starting Time Reservations
- Complimentary (1) Locker
- Exclusive access to Restaurant & Social Events
- Invitations to participate in golf events*

*Excludes Member-Guest, Member-Member & Club Championship.

This program is available on a one-time basis as an introduction to our golf memberships. At the end of the 90-day period, Discovery Members may purchase any of our golf memberships and receive a \$2,500 credit towards the fee required for the membership chosen. The purchase must be made within 30 days of the expiration of the 90-day membership term. If the member wishes to purchase a golf membership after the deadline, the complete initial fee will be required for said golf membership.

This program is available to potential members through September 2018.

Contact Membership Director, Rusan Schulz (928) 350-3155 • info@capitalcanyonclub.com 2060 Golf Club Lane • Prescott, Arizona 86303 www.CapitalCanyonClub.com



CAPITAL CANYON



CAPITAL CANYON

CLUB

MEMBERSHIP OFFERINGS

MAVERICK MEMBERSHIP

Initial Fee: **\$5,000**

Monthly Dues:

\$490 Household

Annual Food & Beverage Minimum: \$1,200

FRONTIER MEMBERSHIP

Initial Fee: \$5,000

Monthly Dues:

\$640 Household

Annual Food & BeverageMinimum: \$1,200

BENEFITS

- Unlimited use of Club Golf Course
- Unlimited use of Club Practice Facilities
- 7 Day Advance Starting Time Reservations
- Optional Annual Cart Program
- Access to Club Fitness Center and Swimming Pool
- Exclusive access to our Clubhouse Restaurant & Social Events
- Invitations to join our Men's & Women's Golf Associations
- Access to our Reciprocal Troon GolfPrograms

BENEFITS

- Unlimited use of Club GolfCourse
- Unlimited use of Club Practice Facilities
- Unlimited Cart Usage
- Complimentary (1) Bag Storage and (1) Locker
- 7 Day Advance Starting Time Reservations
- Access to Club Fitness Center and Swimming Pool
- Exclusive access to our Clubhouse Restaurant & Social Events
- Invitations to join our Men's & Women's Golf Associations
- Access to our Reciprocal Troon Golf Programs

PIONEER MEMBERSHIP (for families under 45)

Initial Fee: \$2,500

| Monthly Dues: (Pioneer Member Ages) | BENEFITS |
|---|---|
| 21-34 - \$350 | Unlimited use of Club GolfCourse |
| 35-39 - \$395 | Unlimited use of Club Practice Facilities |
| 40-44 - \$440 | • 7 Day Advance Starting Time Reservations |
| | Unlimited Cart Usage |
| Annual Food & Beverage Minimum: Under 35: \$800 | Complimentary (1) Bag Storage and (1)Locker |
| | Access to the Club Fitness Center and Swimming Pool |
| | Exclusive access to our Clubhouse Restaurant & Social Events |
| 35 & Over: \$1,200 | Invitations to join our Men's & Women's Golf Associations |
| | Access to our Reciprocal Troon Golf Programs |
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MEMBERSHIP OFFERINGS

PROSPECTOR MEMBERSHIP

Initial Fee: \$36,000

Monthly Dues: \$0 Household for 5 years

Annual Food & Beverage Minimum: \$1,200

BENEFITS

- Unlimited use of the Club GolfCourse
- Unlimited use of Club Practice Facilities
- Unlimited Cart Usage
- 14 Day Advance Starting Time Reservations
- Complimentary Club Rental for your Accompanied Guests
- 20% Discount on the Member Guest Rate for Accompanied Guests
- Complimentary (1) Locker and (1) BagStorage
- Access to the Club Fitness Center and Swimming Pool
- Exclusive access to our Clubhouse Restaurant & Social Events
- Invitations to join our Men's & Women's Golf Associations
- Access to our Reciprocal Troon Golf Programs

FOUNDERS MEMBERSHIP

Initial Fee: \$60,000

Monthly Dues:

\$0 Household for 10 years

Annual Food & Beverage Minimum: \$1,200

BENEFITS

- Unlimited use of the Club GolfCourse
- Unlimited use of Club Practice Facilities
- Unlimited Cart Usage
- 14 Day Advance Starting Time Reservations
- Complimentary Club Rental for your Accompanied Guests
- 20% Discount on the Member Guest Rate for Accompanied Guests
- Complimentary (1) Locker and (1) BagStorage
- Access to the Club Fitness Center and Swimming Pool
- Exclusive access to our Clubhouse Restaurant & Social Events
- Invitations to join our Men's & Women's Golf Associations
- Access to our Reciprocal Troon Golf Programs

THE 1864 MEMBERSHIP

Initial Fee: \$1,500

Monthly Dues: \$110 Household

Annual Food & Beverage Minimum: \$1,200

BENEFITS

- Exclusive access to our Clubhouse Restaurant & Social Events
- Limited golf benefits (golf feesapply)
- Access to the Club Fitness Center and Swimming Pool